

Job Manager Core[®]

For Microsoft Dynamics 365
Business Central
[Essentials or Premium]

A complete activity based costing solution for accurate Job Costing

Job Costing with Control

Ideal for any company that wants to calculate Job Profitability. Job Oriented companies are providing a personalized service, and the service needs to be “costed” in detail. Get the control you always wanted. Revenue - Cost = Profit. You will see your Job to Date Revenue, Costs, and Profit in real time.

You can create “Projects” by Grouping Jobs. (Master Jobs and Sub Jobs) Job Manager Core is specifically designed to enhance Dynamics 365 Business Central’s Job Granule.

If you have quick turns or long duration jobs; Labor Cost, Subcontractors, and Material Costs are instantly displayed. All of these costs, and often more, make up the total cost of your job.

Master Jobs with Sub-Jobs

1007	Template Jobs Here - Copy as needed	10000	The Cannon Group PLC	Open
1007-01	Conveyor Template	10000	The Cannon Group PLC	Open
1007-02	Service/Repair Job (3)	10000	The Cannon Group PLC	Open
1014	Master Job to Group Sub-Jobs	10000	The Cannon Group PLC	Open
1014-01	Base Job/Billing Job	10000	The Cannon Group PLC	Open
1014-02	Conveyor Job	10000	The Cannon Group PLC	Open
1014-03	Test Job Copy of Conveyor - OK	30000	John Haddock Insurance Co.	Open
1014-04	New Test Subjob for copy Job Tasks	10000	The Cannon Group PLC	Open
1014-05	New Subjob test for task	10000	The Cannon Group PLC	Open

Beneficial for:

- Aerospace & Defense
- Heat Treating
- Industrial Equipment Mfg.
- Service Business
- Job Shops
- Oil & Gas Industry
- Metal Fabrication
- Energy Industry
- Remanufacturing
- Repair Shops
- Research & Development
- Conveyor Mfg.
- Subcontractors



Key Features

“ I reduced my month end closing process to 3 days from 20 days. ”

- Gerri McGighan-Lukens (Classic Fire)

Estimating and Quoting

- Estimator’s Worksheet detailed calculations
- Copy a Template Job for next job setup
- Task Details and Planning Lines show Estimate
- Set your Budget Billing Amounts in seconds

Procurement

- Demand based purchasing
- Buy direct to Jobs
- Subcontract and outside processing
- Open PO commitments on Job Stats
- Add Material Requirements on the Fly

Labor Tracking

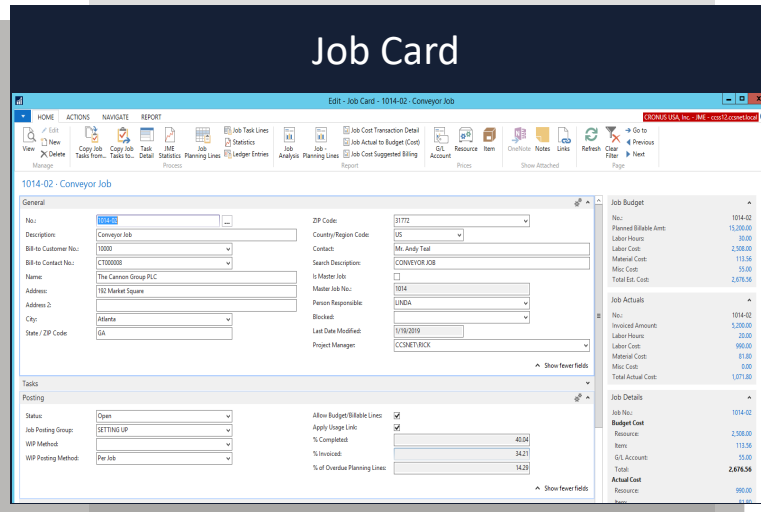
- Time collection with optional “Job Time Entry” Granule.
- Per Employee or Foreman Entered
- Scanner Interface or Web Browser for remote Time Entry

Billing

- Milestone, Percentage of Completion, T & M and Fixed Fee
- You can edit the Invoice Design

Work in Process (WIP)

- Auto-post WIP
- Auto-post Recognition
- Audit Trail of every entry
- Optional: GL to Job WIP Recognition Report



- ➔ Bar Code Scanning
- ➔ Employee Time Entry
- ➔ Capacity Planning
- ➔ Audit Trail of Costs

Business Benefits

Track Your Tasks:

Job Task No. Description

1000	Begin Job
1100	Revenue/Contracts
1200	Revenue
1300	Contacts/Milestones
1900	Total Revenue
2000	Pre-Production
2100	Client Meetings
2200	Engineering/CAD
2300	Internal Meetings
2400	Design
2900	Total Pre-Production
3000	Production
3100	Cutting
3200	Machining
3300	Welding
3400	Painting
3500	Assembly
3600	Final Inspection
3900	Total Production
4000	On-Site Division
4100	Site Prep
4200	Installation
4300	Training
4400	Insurance
4500	Contingency
4600	Sign-Off Meeting
4900	Total On-Site Division
9999	Job Totals

- 1. Increase revenue** with shorter lead times & reliable promise dates that allow for better deliveries & customer service.
- 2. Cut costs** by significantly reducing inventories, overtime, expediting fees and time spent updating spreadsheets.
- 3. Keep informed** with real time data. Know where your costs are on every job, every minute of the day.
- 4. Gain Control** through instant access to the Audit of all costs posted to each task on your Job Task List. (See sample)
- 5. Save time** with quick and easy access to your company's Projected Cost at Completion. Solve problems before they happen.



Estimating



Profitability Analysis



Employee Time Entry

Does this sound like you?

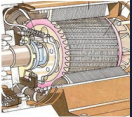
CRONUS Job Manager, Inc. **Job Traveler** Job No.: 1006-03 July 13, 2009 Page 1

Job City Ordered: 1.00
Job Project No.: MOTOR

Motor - Design/Build/Install
Master Job from SQ# 1006

Status: Order P5
Responsible: P5
Quote No.:
Sales Order No.:

Customer: 33000 John Haddock Insurance Co.



Job Task	Setup Time	Run Time	Start Date	Finish Date	Operator Comments
210 Client Planning Meetings	20.000	0.000	06/29/09	07/02/09	
LABOR Labor 10		20.000			

Job Planning Line Details

Job Task No.	Type	No.	Description	Fixed Cost	Setup Line	Run Time	Qty Per Unit	Quantity Needed
210	Resource	LABOR10	Labor 10	Yes	Yes	No	20	20
210	Resource	LABOR20	Labor 20	Yes	Yes	No	25	25
210	Item	70000	Side Panel	Yes	No	No	200	200
210	Item	1110	Rim	No	No	No	350	350

220 Design

LABOR Labor 10

Job Planning Line Details

Labor Tracking

1. I need to know if our estimates are accurate. Budget VS Actual Costs
2. We need to know what percent complete we are on each job.
3. We want to reduce the high carry cost of our inventory. Stocking Levels
4. When we get an analysis of a project, it's too late to fix problems. Real Time
5. We are collecting data, but everyone has their own spreadsheet. Re-Entry
6. We need access to historical data to quote new jobs. Job History
7. We want to allocate employee time to specific work activities. Self Service

CRONUS Demo Job Manager **Job Cost Audit** Job No.: 1006-03 July 13, 2009 Page 1

Report Job Cost Audit Report & Usage

Task Description	Identical	Step Resource N	Start Date	Finish Date	Schedule (Total Cost)	Usage (Total Cost)	
1200 Total Assembling the Furniture	1				27,401.00	27,052.00	
1300 Closing the Job	1						
1310 Meeting with the Customer	2				289.20	38.40	
Job Task No. Posting Document Date No. Type No. Description					Quantity	Unit Cost (\$)	Total Cost (\$)
1310 01/28/10 W401 O/L Accou 81350 Parking fee					1	38.40	38.40
1390 Total Closing the Job	1				289.20	38.40	
9990 Total Setting up Ten Conference Room	0				28,111.40	28,464.60	
Job No. M000001-01 M000001 Completed C1-2					50000		
1500 Material	0		02/01/10	02/01/10	23,885.00	19,900.00	
Job Task No. Posting Document Date No. Type No. Description					Quantity	Unit Cost (\$)	Total Cost (\$)
1500 01/31/10 J00002 Resource TRANSPORT Freight					1	40.00	40.00
1500 01/31/10 J00002 Item 70000 Side Panel					800	24.10	14,480.00
1500 01/31/10 J00002 Item RM1 Raw Material 1					200	1.00	200.00
1500 01/31/10 J00002 Item RM2 Raw Material 2					800	2.00	1,200.00

Job Cost Audit

Jobs

	CW 25	CW 26	CW 27	CW 28	July 2009	CW 29
Open						
Selangerian Ltd. Sub Job For SQ No. 1011					07/13/09	
Selangerian Ltd. Master Job from SQ# 1011					07/13/09	
Selangerian Ltd. Sub Job For SQ No. 1012					07/13/09	
The Cannon Group PLC Sub Job For SQ No. 1013					07/13/09	
The Cannon Group PLC Job from SQ# 1013					07/13/09	
Selangerian Ltd. Sub Job For SQ No. 1017					07/13/09	
Selangerian Ltd. Sub Job For SQ No. 1022					07/13/09	
The Cannon Group PLC Sub Job For SQ No. 1048					07/13/09	
The Cannon Group PLC Master Project					07/13/09	
The Cannon Group PLC Pipeline Study 3000-03					07/13/09	
The Cannon Group PLC Project 3001					07/13/09	
Quote						
The Cannon Group PLC Sub Job For SQ No. 1014					07/13/09	
ABC Corporation Sub Job For SQ No. 1015					07/13/09	
Selangerian Ltd. Sub Job For SQ No. 1020					07/13/09	
Planning						
ABC Corporation Master Job from SQ# 1016					07/13/09	

Optional Drag & Drop Scheduling

[Click Here to Request a Quote](#)



[Video](#)



[Website](#)



[Email](#)



Job Manager Core Key Features List

“Job Manager Core” Key Features:

1. New Role Center designed specifically for the Job Costing Users
2. Create “Projects” by Grouping Jobs (Master Job and Sub-Jobs)
3. Task Details List with Split View to the Job Planning Line Details
4. Unlimited User Defined Cost Categories within 9 Cost Category Groups
5. New easy to read Job Cost Statistics (Our most viewed Page)
6. “Change Job Status to Complete” now checks for Open Sales Invoices and Purchase Orders
7. Reporting is extended with 9 new Job Cost and Analytical reports
8. Easy Job Procurement with Planning Line Demand sent right to the Requisition Worksheet with the Job Number and Task Number so the PO reflects the new Committed Cost
9. General Ledger Chart of Accounts are expanded to include the Cost Categories. This enables easy Purchase Order creation for Outside Services and Subcontractors.
10. Job Manager Core Setup Screen has “Quick Start” Option to Generate: Item Master Cost Categories, Resource Cost Categories, Master Job Number Series, Bonus Chart of Accounts, and more.
11. Resource Ledger Entries has been enhanced to include the Job Task Number and Cost Category
12. Material Consumption Options: Forward, Backward, or Manual
13. Committed Cost shows at the Job Level and the Task Level too
14. Percent Complete by Cost or Hours shows at the Job Level and the Task Level
15. Projected Cost at Completion can be based on Field Reporting of Percent Complete
16. New Cost Category Statistics Page
17. Requisition Worksheet enhanced with Job Task Number. Carries to PO on “Carry Out” action.

Job Manager Core Key Features List

“Job Manager Core” Key Features:

18. Access to a new choice called “Billable Planning Lines” on the Master and Sub Jobs. Billable Planning Lines functionality is different than the standard function. This enables you to select the line items you want to bill and tracks the actual Posted Sales Invoices on the line.
19. New option on Job Card to assign or re-assign that Job to a different Master Job. (All Supporting Tables are adjusted as well.)
20. Option to Globally update Planning Line Start Dates. Ideal after a Copy Tasks from an older Job.
21. Enabled Purchasing from the Master Job level, and maintain Job/Task level details for PO Lines.
22. New utility to change the Planning Line Start Dates and Quantities. Added new function to Update Planning Line’s Quantity by a Quantity Factor or reset the Planning Line’s Planning Date. Ideal for adjusting a Job that had a delayed start date.
23. New Job Summary Statistics Fact Box for the Job List and Job Card.
24. Change Order Management
 - Planning Line Change Tracking
 - Purchase Order Line Change Tracking
25. Percent Complete and Percent Invoiced. Added both values to Summarized Fact Box. And it works for the Master Job Statistics too.
26. Simple Task Start Date Entry with optional Planning Line Updates too.
27. Full Item Production: Information Fields or produce to Item Card’s Qty on Hand. Optional Assembly Template copied to new Jobs.
28. Import Planning Line Data. From CAD or 3rd Party. Mapping adjustments req.
29. Your suggestions are always welcome.

Jobs VS. Job Manager Core

Designed For: Microsoft Dynamics 365 Business Central Works with: Essentials OR Premium Editions On-Premise Edition now, AppSource in the fall of 2019.	Base Jobs	Job Manager Core
ACCESS TO INFORMATION		
Project Management Role Center	Y	Y
Job Manager – more complete access to information		Y
More informational factboxes		Y
More robust statistics pages		Y
More efficient accesses to Job Planning Lines		Y
Task & Associated Planning lines view on split screen		Y
SORTING & GROUPING OF JOB COST INFORMATION		
Jobs	Y	Y
Group Jobs under a Master Job		Y
Job Statistics	Y	Y
Master Job Statistics – rolls up sub job statistics		Y
Tasks and Task groups	Y	Y
Statistics by Transaction Type: Item, Resource & G/L Account	Y	Y
Statistics by Cost Type Groups: Shop Labor, Field Labor, Machine, Material, Sub Contractors, Expense, Service, Transport, Overhead,		Y
Identify Job by Description field	Y	Y
Identify a Job Type: Project or Item		Y
Identify a specific Job Type Code: Project No. or Item No.		Y
Identify if Job represents a Quantity greater then (1)		Y
Statistics shows Est. to Actual Cost variances	Y	Y
Displays a variance and % complete by Cost Type		Y
Displays Est. and Actual Profitability	Y	Y
Statistics easier to read and understand		Y
Statistics shows committed costs on Purchase Orders		Y
Displays Est. and Actual Cost Each		Y

Jobs VS. Job Manager Core

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GROUP COSTS BY COST CATEGORIES (Labor, Material...)		
10 Cost groups		Y
Tasks can be sequential job activities vs. cost buckets		Y
User defined cost categories		Y
All transaction types can be set to any Cost Category		Y
Cost Category statistics		Y

JOB COST PROJECTIONS		
Allow entry of % of completion by Cost Category Grp		Y
See Projected Cost on Job Statistics		Y

JOB COST CHANGE TRACKING		
Job FactBox to show Original Budget costs	Y	Y
Saves the Original Budget		Y
Job Factbox to show Original, Billable & Non-Billable changes in budgeted costs		Y
Factbox on Tasks to show Original, Billable & Non-Billable Changes per task		Y
Allow for multiple changes to be identified		Y
Changes can be identified by a Change Reference No.		Y
Drill down on original budget separate before change		Y
Factbox change information drills down to PO line		Y
See more below on tracking Purchase Order changes		Y

Jobs VS. Job Manager Core

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PURCHASING		
Purchasing for Stock includes Job Planning Lines	Y	Y
Allow Requisition Worksheet to do Purchasing to Jobs		Y
Purchases\BOM page displays purchasable planning lines		Y
What to Purchase control on Planning lines		Y
Carry out Action on Req. Worksheet creates Job PO		Y
PO change tracking show on Job PO Change FactBox		Y
PO changes show at the task level too.		Y
Purchasing at the Master Job level too.		Y
Show Committed Purchase Amounts on Job Statistics		Y
Show Purchase information on Planning lines too		Y
All Purchase information is drillable to PO lines		Y

BILLING		
Show Job billing on Sales Orders		
Show Job billing on Sales Invoices	Y	Y
Enter multiple Billable Planning Lines per Job & Task	Y	Y
View billable planning lines at Job Task Level	Y	Y
View all billable planning lines for the job		Y
View all billable planning lines for all sub jobs for a Master Job.		Y
Allow an invoice to bill multiple jobs is same bill-to		Y
% of Completion, Milestone, Item, & Service Billing	Y	Y
Revenue recorded to the Job as a Sale Job Ledger	Y	Y

Serial\Lot No. Inventory Sales Item tracking with Jobs		
Serial\Lot No. Entry on Billable Planning Lines		Y
Serial\Lot No. show on Sale Type Job Ledger Entry		Y

Jobs VS. Job Manager Core

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CREATE JOB		
Create Job	Y	
Create Master Job (Project)		Y
Create Sub Job linked to a Master Job		Y
Get default field values from Jobs Setup	Y	Y
Additional default field values from a Master Job		Y
“Copy Job” to startup Tasks and Planning Lines	Y	Y
Startup Job with tasks and BOM from an Item		Y
Startup Job with tasks and BOM from a Resource		
Manual updating planning lines dates and costs	Y	Y
Setup and Run time to assist Begin and Finish dates on Tasks – assisted planning date on Planning lines		
Fast Update Planning costs with a “times” cost factor		Y
Option to multiply costs by a Quantity on the Job		Y
Sub job to Sub job linking		

PLANNING DATE CONTROLS		
Manual entry of planning dates	Y	Y
Update planning dates based on the Task Start Planning Date		Y
Batch Update all planning line dates	Y	Y
Faster facility to update planning dates		Y
Update planning dates based on Task total est. time		

SERIAL NO. & LOT NO. TRACKING		
Inventory Sales Item tracking with Jobs		
Serial No. & Lot No. Entry on Billable Planning Lines		Y
Show Serial\Lot No. on Sale Type Job Ledger Entries		Y
Job Journal Usage Posting to Jobs w\Item Tracking	Y	Y
PO Posting to Jobs w\Item Tracking	Y	Y

IMPORT TO PLANNING LINES		
Build your own Rapid Start Packages	Y	Y
Import planning lines action on Job		Y

Jobs VS. Job Manager Core

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POSTING PRODUCTION OF AN INVENTORY ITEM		
Posting Production in a Job Production Journal		
Posting Production as Positive Entry in Item Journal	Y	Y
Tracking of Job Qty. Produced on Job Card		Y
Sale of Stock inventory item recorded to Job from a Sales order, Return Order or Credit Memo		Y
Sale of stock item from SO shows on Item Ledger and Job Ledger (entered Production Job No.)		Y
Sale of Stock w\Production Job No. allows use of Warehouse Management		Y

BILL OF MATERIALS		
Job Planning lines copied from previous job	Y	Y
Easily identify what job produced & item or project #		Y
Copy Bill of Materials from Item Assembly BOM		Y
Create an Item's Assembly BOM by coping another		Y
Mass replace a component on an Assembly BOM		Y

SCHEDULING		
Optional – Netronic Visual Job Scheduler -Gantts	Y	Y

SAFETY GUIDANCE WHEN COMPLETING & DELETE JOBS		
Checks for Job's outstanding POs		Y
Checks for Job's outstanding Sales Lines		Y
Checks for Job's outstanding job journal entries		Y
Checks for Job links to open transactions when delete		Y
AUTO START USING THE JOBS SYSTEM		
Manual setup of Jobs Setup, and Job Posting Groups	Y	Y
Auto setup of Jobs Setup, Adv Setup, & Posting Grps		Y
Manual setup of Job templates with tasks	Y	Y
Auto setup of Job Templates with tasks		Y
Resource Card and Item Card Task Templates		
Create Job then use Copy Task from Template Job(s)		Y

WIP ACCOUNTING		
Five WIP Method (Provided in base BC)	Y	Y

Jobs VS. Job Manager Core

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REPORTS		
Basic BC Job Cost Reports Included	Y	Y
9 Extended Reports		Y

HOW DELIVERED		
Database	Y	
FOBs		Y
Extension (NAV 2018, BC On-Prem)		Y
HOW PRICED		
Per Database		Y
Per User Per Month		Y
Call office to Request a Quote		
Supports the Following Businesses		
Long Duration Service type businesses	Y	Y
Project Type businesses	Y	Y
Long Duration \ Complex Equip. Mfg – No Item Nos	Y	Y
Long Duration \ Complex Equip. Mfg – Need Item Nos		Y
Engineered to Order Custom Products- No Item Nos	Y	Y
Engineered to Order Custom Products- Need Item Nos		Y
Make to Order Products by changes made to basic BOM		Y
Serial\Lot Nos on Products when sold		Y
Full item tracking – Requires posting Item No. to Stock		Y

Job Manager Core Business Models

Processes used in Job Manager Core	Service	Engineered to Order	Make to Order	Make to Stock
GENERAL PROFILE:				
Large\Long Duration Projects – Not making a Product	Y			
Large or Complex Products – Long duration		Y	Y	Y
Projects and Products are Unique to the Customer	Y	Y	Y	Y
Costing Culture – detailed task list	Y	Y	Y	Y
Estimates and Quotes are detailed	Y	Y	Y	Y
Allocate Actual Cost by Cost Code or Cost Categories: Shop Labor, Field Labor, Machine time, Material, & others	Y	Y	Y	Y
Look at Time cards – Should be recording time to Job, Job Task and Cost Category	Y	Y	Y	Y
Need the visibility of Estimated Costs to Actual to monitor and manage the Job	Y	Y	Y	Y
Want to know the profitability of the Job. Revenue less Cost = Profit	Y	Y	Y	Y
If Quantity is a factor on the Job, then the Quantities are typically 1 to 10.	Y	Y	Y	Y
METHODS USED TO SETUP JOB:				
No Item Number needed	Y			
Project is making a Large or Complex Product but is not assigned an Item number		Y		
An Item Number is created, typically a custom product number for a customer.			Y	Y
Use Copy Job Tasks from another similar Job to start new job, then edit the new jobs planning line for how it is unique.	Y	Y	Y	Y
Use Copy Job Tasks from a “template” job and then import an external file to create the job’s planning lines	Y	Y	Y	Y
Bill of Material is not stored with Item, because it is so unique, the BOM is determined as part of the Job.	Y	Y		
Bill of Materials are stored with the Item, and New items are created by copying the BOM of another item and editing the new items BOM – then Jobs are created to make the new item.			Y	Y
Option to Copy the Item’s BOM to startup the Job			Y	Y
Allow Editing the Job’s Tasks and Planning line for what is unique about the job.	Y	Y	Y	Y

Job Manager Core Business Models

Processes used in Job Manager Core	Service	Engineered to Order	Make to Order	Make to Stock
METHODS USED TO SETUP JOBS CONTINUED.....				
Finished Good Items (FG) are never posted as qty on hand		Y	Y	
Show FG Item Serial & Lot Nos on the Job's billable planning lines		Y	Y	
Items are posted to inventory as quantity on hand (QOH)				Y
Use the Inventory's system of Item tracking for Serial and Lot Nos.				Y
Can enter a quantity on the job – provides a cost each		Y	Y	Y
Can multiply the costs by a factor to increase costs		Y	Y	Y
Would allow using the system's Warehouse Management				Y
METHODS USED TO RECORD ACTUAL COSTS:				
Enter all cost types via posting Job Journal Entries	Y	Y	Y	Y
Purchase items on POs direct to the job	Y	Y	Y	Y
Do not need item numbers to record material costs (use G/L Account – tagged as Material Cost Category)	Y	Y	Y	Y
Use Time sheets to record time	Y	Y	Y	Y
Use Item Journal to post Quantity on Hand				Y
Scanning employees time available via another App	Y	Y	Y	Y
METHODS USED TO INVOICE:				
Use G/L Sales & Deposit Accounts from the Job	Y	Y	Y	
Use the Job billable Planning lines to setup milestone billing. Invoice from the Job using G/L Accounts	Y	Y		
Use Job WIP to determine progress billing – percentage of completion. Invoice from the Job using G/L Accounts	Y	Y		
Items are billed by making a Type Item billable Job Planning line. Record Serial\Lot Nos on Job Planning Line			Y	
Job based invoicing via billable planning lines, posts to the job ledger and show profitability on the job.	Y	Y	Y	
Invoice from a Sales Order. Posting the Sales Order shipped with reduce the Quantity on Hand.				Y
Shipment documents				Y
Can use system's warehouse management				Y
Posting Sales Order with the Production Job No. will post to the job ledger and shows Job's profitability.				Y

Job Manager Core

For Microsoft Dynamics
365 Business Central

Granule ID: 14,190,800

Job Manager Core Software Prices

Price

Let us know what Version of Dynamics 365 Business Central you are using and we can produce a Formal Quote for Management.

Our Quotes will include Software, Annual Maintenance, and an estimate for Installation, Configuration, and End-User Training. Our current Labor Rate is \$185/hr

SaaS:

\$12 per user/month

On-Prem:

Company License = \$5,500 + 16% M

Cost Control Services

Services

We hope you never need us, but if you do, we are there for you. Before, During, or After your "go live", you may have questions and configuration needs. Call on us to provide the extended support you need to maximize your Add-On Software.

We encourage you to engage us so you fully utilize your Add-on Software. When you are ready to upgrade to a newer version call on us for that service too.

Advanced Training - \$185/hr

On-Going Support - \$185/hr



[Click Here to request a Quote](#)

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